



Are you faced with all or some of the following:

- Moving into a new building and want to maximise the opportunity for change but minimise business disruption?
- Considering a business re-organisation and want to ensure that technology is an enabler rather than a barrier?
- Looking to change the way your business works and need help defining your approach and delivering the solutions?
- Starting a new business and need somebody else to focus on setting up the office, IT infrastructure and systems?
- Being given all the reasons why not to do something and want to inject pragmatism into the project?

Do you need to:

- Understand the real costs & benefits of a change?
- Reduce operating costs or deliver more functionality for less cost?
- Procure and implement a new business application or service that best meets your needs?

Are you lacking:

- In-house resource with the right skills or experience or with sufficient time available?
- People with the ability to understand business needs as well as converse with technologists?

Do you need somebody who:

- Has proven experience and can translate ideas into delivered solutions?
- Recognises the importance of identifying and managing risk but doesn't lose sight of reality?
- Is not easily fazed by problems and can make it happen, on time, to quality and within budget?

How can Pragmatise help you?

- Making sense of and bringing structured solutions to complex problems.
- Working with businesses to develop and implement IT enabled strategies which deliver real value.
- Interacting effectively with business people at all levels.
- Understanding technical concepts and translating these into solutions which best meet your needs.
- Finding practical and workable solutions to business problems.
- Successfully managing large and complex projects and programmes.

We bring:

- A straightforward approach.
- Ownership and commitment.
- The ability to get on with people and work as part of a dynamic team.
- The ability to balance human needs with technology capabilities.
- The skills and expertise to help manage both the cultural and technology change.
- Extensive experience of deploying solutions and managing the effective handover to operational support.

Contact:

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Some examples of the types of services we can provide:

Strategy

- Interviewing business representatives & facilitating workshops.
- Gathering and understanding requirements.
- Writing strategy documents.
- Preparing compelling business cases.
- Writing tenders/RFPs.
- Running the procurement process through to finalisation of contracts and support agreements.
- Facilitating the development of SLAs with in-house teams and suppliers.

Programme/project management

- Delivery on time, to quality and within budget.
- Budget management and control.
- Risk management.
- Building and motivating dynamic teams.
- Staff development and mentoring.
- Supplier management.

Change management

- Driving down the cost of change.
- Managing or advising on the communications process.
- Minimising the business impact of change.
- Winning acceptance of change.
- Taking ownership of problems and finding practical and workable solutions to them.
- Ensuring effective handover to operational support.

A proven track record

Past projects for blue-chip organisations include:

- Managed the set-up of new premises and office relocation together with the selection, set-up and implementation of all IT related services for a start-up law firm as it de-merged from a major City law firm.
- Managed the selection, set-up and implementation of all IT related services for another start-up law firm.
- Ran the IT element of the biggest change programme ever undertaken by Ernst & Young (E&Y) in the UK.
- Instrumental in defining and delivering the IT strategy to enable the success of E&Y's new London office with an open-plan working environment and new types of workspace.
- Managed the IT element of several regional office relocation projects for a 'Big 4' professional services firm. Was the key IT interface with the fit-out team and coordinated a virtual global design and delivery team.
- Reviewed all print related services for both a major City law firm and a 'Big 4' professional services firm. Played a pivotal role in establishing more cost effective strategies that better meet business needs. Managed the tender and implementation of new UK wide services.
- Key to the development of new FM and workplace strategies for E&Y and delivering the IT solutions to enable these.
- Defined, managed and delivered a programme of service improvement projects for a major City law firm to greatly enhance service efficiency and effectiveness in preparation for its relocation to new premises.
- Led a project to consolidate several service desks into a single entity with one contact number to improve consistency and accessibility.
- Provided quality assurance and mentoring services to the IT workstream of a new HQ fit-out for a leading private equity house.
- Managed the IT programme to separate E&Y's consulting practice as part of its acquisition by Cap Gemini. This included separating IT infrastructure & systems and developing SLAs for a managed service.